



2018

CANADIAN COST GUIDE **



ABOUT THIS GUIDE

Get Comprehensive Insight into Your Real Estate **Construction and Development Costs**

Altus Group's annual Construction Cost Guide is the Canadian real estate industry's leading guide to development project costing. It is trusted as a budgeting tool by public bodies, developers, lenders, contractors, consultants and various industry professionals.

The guide is founded upon Altus Group's proprietary database of project costs, which includes project data from over 1,400 Canadian Cost and Project Management engagements in 2017 alone. Drawing upon this comprehensive catalogue, our industry leading experts have analyzed the information and provided a succinct and user-friendly summary of the findings for each major market across the country.

While using our Cost Guide helps develop a rough preliminary project financial plan, we strongly recommend you seek professional expert advice to provide a more precise, project specific estimate and pro forma.

Within this year's Cost Guide, you will find:

- 2018 Canadian Economic Overview
- Key Market Trends
- Notes on Correct Use of Data
- ✓ Measurement and Application of \$/SF: Sample Analysis
- Data Tables for the Public and Private Sectors across Western and Fastern Canada
- Canadian Cost Index
- Building Type Descriptions
- About our Cost and Project Management Group

VANCOUVER

CALGARY

FDMONTON

WINNIPFG

GTA

OTTAWA/GATINFAU

MONTREAL

HALIFAX

ST. JOHN'S



2018 CANADIAN ECONOMIC OVERVIEW

2018 started with significant tailwinds from remarkable employment and economic growth last year. Almost 425,000 net new jobs were created in 2017 – a 15-year high – and the economy advanced just over 3% which is also among the fastest growing years since the recession a decade ago.

While modestly higher interest rates and looming uncertainties, such as the outcome of NAFTA negotiations, may mean economic headwinds for 2018, the recent surge in job creation, coupled with historically-high immigration will most certainly have a positive effect on consumer confidence, housing demand and absorption rates in commercial real estate

The Canadian economy is remarkable. It topped \$2 trillion in size last year, supports a population of over 35 million people and has a remarkably sustainable construction sector that will likely start some 220,000 new homes this year, work on over \$72 billion in residential renovation projects and initiate some 280 million square feet of new ICI construction.

For more information contact our Economic Advisory team at 416-641-9500 or economics@altusgroup.com.

Sources: Stats Canada, Canada Mortgage and Housing Canada (CMHC)

425,000 Net New Jobs (2017)



QUICK STATS - CANADA







KFY MARKET TRENDS

The real estate market's performance in 2017 was strongly influenced by the new homes market with the two most active markets - Toronto and Vancouver experiencing very strong consumer demand for apartment condominiums, and developer demand for residential land. Buoyant residential land sales shot total commercial property investment to record levels in these two markets.



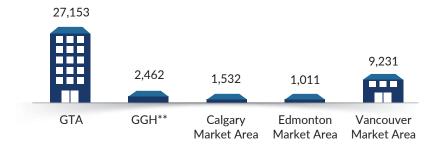
Looking forward into 2018, home buying intentions remain positive and relatively strong housing demand is expected to continue to impact both the residential land and new homes markets; although some cooling is expected due to affordability challenges and tighter mortgage lending rules. Solid economic growth should continue to drive interest in commercial property investment, with property investment in office, industrial, and retail spaces expected to continue to remain strong.



We have sampled several key metrics* from across the Canadian market to provide you with an overview of some of the key trends. Our analysis is based on market trends up to the end of Q3 2017.

New Condominium Apartment Sales

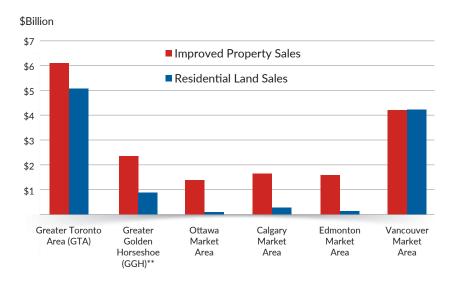
Sales of new condominium apartment units. Q3, 2017



KFY MARKET TRENDS

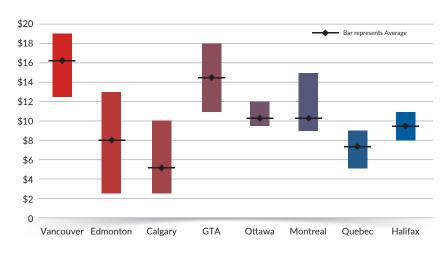
Improved Property and Residential Land Sales

Total transaction volumes for residential land and improved properties by market.



Office Leasing Rates

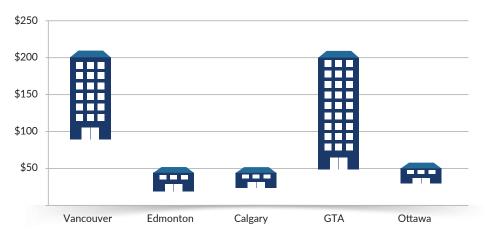
Market net effective rate for suburban class A office space



KEY MARKET TRENDS

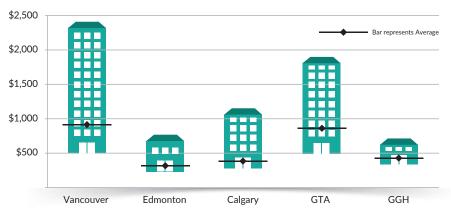
\$/Square Foot Buildable Land Prices

Approximate dollar per square foot ranges for land as a function of buildable area for high density residential development.



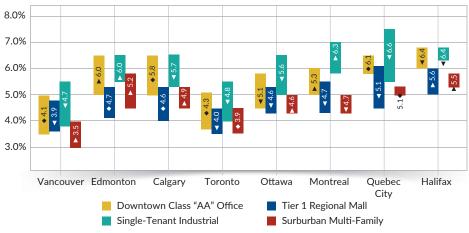
\$/Square Foot for Condominium Apartments

The approximate dollar per square foot sale price range for new condominium apartments.



KEY MARKET TRENDS

Overall Capitalization Rates



Arrows indicate directional movement from previous survey. Movement is defined as a change of more than 0.10 and due to rounding some arrows may not reflect actual movement.

Notes:

*The above data is based as of end of Q3, 2017

Source: altusgroup.com/datasolutions

About Our Data

Our Data Solutions group connects the Canadian real estate industry through the delivery of data with unparalleled breadth, integrity and relevance. Our national data platform provides you with the key benchmark metrics to assess development potential, understand market trends, and run project analysis.

For more information on our data products, contact us at

datasolutionsinfo@altusgroup.com

^{**}GGH data does not include GTA numbers.

^{***}Improved properties such as office buildings, retail centres, and industrial buildings

NOTES ON CORRECT USE OF DATA

1. Guide Only

The construction cost data contained herein is of a general nature only and subject to confirmation with respect to specific circumstances.

The unit rates for the building types described are an average range exclusively for that particular type of building. The unit rates assume that a level, open site exists with no restrictions from adjoining properties. It is assumed that stable soil conditions prevail. Average-quality finishes (unless otherwise stated), both to the exterior and interior, are also assumed.

Judgment factors must be applied within the average range to allow for:

- Quality
- Location
- Building shape, size and height
- Topography and soil conditions
- Schedule
- Site restrictions
- Market conditions

- Type of contract
- Extent of site works
- Design method
- User requirements
- Procurement advantage of developer/contractor

2. Construction Cost Escalation

An "escalation allowance" is a contingency (usually a percentage) added to the estimated construction estimate to allow for inflation in labour and material costs between the date of the estimate and the contract award. As the project moves closer to the onsite start date, the contingency reduces, reflecting the reduced risk of escalating costs.



As we prepared the 2018 Cost Guide, US economic policies on NAFTA and interest rates continued in their uncertainty. The undetermined outcome of the trade implications of Brexit also continue to be at play. In these changing market conditions, it is imperative to have a detailed construction estimate prepared in order to capture prevailing market conditions at that time and obtain an accurate projection of your project construction costs.

3. Construction Costs Only

The unit costs outlined herein cover construction costs only. In all commercial developments, the project budget must also include development or "soft" costs. These would include some or all of the following:

- Land and related costs.
- Architectural and engineering fees
- Government registered programs
- Insurance and bond costs
- Legal fees
- Special design consultants
- Special equipment and furnishings
- Management costs
- Site services outside the property
- Interest charges and lenders' fees
- Marketing and advertising
- Levies

- Tenant incentives
- Permits and development charges
- Purchaser upgrades
- Appraisals
- Soil and environmental tests
- Land surveys
- Property taxes
- Broker commissions
- Contingencies
- Rezoning costs
- Other municipal fees
- Developer profit

NOTES ON CORRECT USE OF DATA. CONTINUED

4. Correct Measurement & Use of Square Foot

In preparing a "cost per square foot" guide, we must outline how we define the area used as the denominator to calculate this value. We have adopted the Canadian Institute of Quantity Surveyors' definition, which dictates:

- 1. Measure each floor to the outer face of the external walls:
- 2. No deductions for openings at stairs, elevators or vertical ducts are made;
- 3. A deduction is made for a non-service vertical protrusion, e.g., atrium space;
- 4. Mezzanine floors are generally included;
- 5. Balconies are excluded: enclosed solariums in residential condominiums are included:
- 6. Sloping and stepped floors (auditoriums/movie theatres) are measured flat; and,
- 7. Exclude all external covered walkways.

For building types that usually have underground parking (condominiums, offices and hotels) allow for an underground parking component of 30%. Rates for buildings where parking is not common (schools, hospitals and retail) will need parking costs added, based on the "parking garage rate" in the Guide.

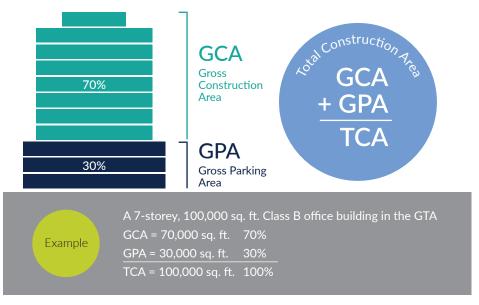
For an example of how to use cost per square foot data, see page 10.

5. Federal & Provincial Sales Taxes

The unit costs provided exclude Goods & Services Tax (GST) and Harmonized Sales Tax (HST), but include Provincial Sales Tax (PST) where applicable at the time of the release of this Guide.

MFASUREMENT AND APPLICATION OF \$/SF: HOW TO USE THE DATA

When calculating the total construction area for a private sector building, unit costs should be applied exclusively to the Gross Construction Area (GCA). This assumes that GCA comprises 70% of the Total Construction Area (TCA). For building types that typically have underground parking, assume the Gross Parking Area (GPA) comprises 30% of the TCA. For an explanation of the correct measurement and use of square foot, please see page 9.



Approximate cost is:

BUILDING TENANT FITOUT 70,000 sq. ft. x \$180 to \$265/sq. ft = \$12.6M to \$18.6M

70,000 sg. ft x \$40 to \$90 sg. ft = \$2.8 M to \$6.3 M

\$15.4M to \$24.9M

Notes:

TOTAL

- · All costs are in O1 2018 dollars.
- Unit costs cover hard construction costs only all development or "soft" costs are excluded.
- Rates are based on typical standards and should only serve as basic guidelines. There is no substitute for a detailed estimate
- Unit prices exclude any applicable taxes.

PRIVATE SECTOR:

WESTERN CANADA

EASTERN CANADA

	BUILDING TYPE	\$/Sq. Ft.	Vancouver	Calgary	Edmonton	Winnipeg	GTA	Ottawa/Gatineau	Montreal	Halifax	St. John's
	CONDOMINIUMS/APARTMENTS	Up to 6 Storeys (Hybrid Construction)	220 - 290	185 - 220	185 - 220	190 - 225	195 - 265	190 - 235	170 - 215	180 - 235	175 - 235
	(Includes Underground Parking)	Up to 12 Storeys	250 - 315	220 - 265	220 - 265	225 - 270	215 - 280	200 - 255	185 - 245	195 - 250	195 - 255
		13-39 Storeys	265 - 325	230 - 285	235 - 295	235 - 295	215 - 290	205 - 275	200 - 280	200 - 260	n/a - n/a
		40-60 Storeys	270 - 350	245 - 305	250 - 305	250 - 315	235 - 310	n/a - n/a	220 - 295	n/a - n/a	n/a - n/a
		60+ Storeys	320 - 370	n/a - n/a	n/a - n/a	n/a - n/a	275 - 330	n/a - n/a	n/a - n/a	n/a - n/a	n/a - n/a
]A[Premium for High Quality	80 - 200	60 - 160	60 - 160	65 - 165	75 - 200	55 - 160	65 - 170	65 - 170	60 - 170
RESIDENTIAL	WOOD-FRAMED RESIDENTIAL	Row Townhouse with Unfinished Basement	120 - 185	110 - 140	115 - 140	110 - 140	100 - 155	110 - 150	100 - 140	95 - 135	110 - 145
읊		Single-Family Residential with Unfinished Basement	130 - 230	115 - 150	120 - 155	115 - 155	110 - 210	110 - 180	95 - 160	90 - 150	115 - 150
ŭ		3-Storey Stacked Townhouse	160 - 215	135 - 160	140 - 165	130 - 160	135 - 175	140 - 170	115 - 160	115 - 165	135 - 170
ш.		Up to 4-Storey Wood-Framed Condo	165 - 225	145 - 170	150 - 175	150 - 175	145 - 195	150 - 185	115 - 170	125 - 160	125 - 170
		5 to 6-Storey Wood-Framed Condo	190 - 250	150 - 180	155 - 180	150 - 190	155 - 205	150 - 185	n/a - n/a	125 - 170	125 - 175
		Custom-Built Single-Family Residential	400 - 1,000	400 - 850	400 - 850	405 - 850	400 - 900	420 - 870	350 - 700	300 - 600	285 - 600
		Additional Cost for One Level Underground Parking	85 - 130	80 - 120	85 - 125	90 - 130	95 - 150	95 - 130	80 - 135	90 - 120	115 - 140
	SENIORS' HOUSING	Independent / Supportive Living Residences	190 - 280	160 - 250	165 - 255	165 - 255	170 - 270	160 - 245	150 - 240	155 - 235	170 - 240
		Assisted Living Residences	220 - 305	185 - 260	190 - 265	190 - 265	200 - 285	190 - 250	180 - 255	175 - 250	180 - 255
		Complex Care Residences	260 - 340	220 - 295	225 - 310	225 - 300	240 - 320	230 - 295	220 - 280	215 - 290	215 - 295
	OFFICE BUILDINGS	Under 5 Storeys with Surface Parking (Class B)	200 - 265	175 - 210	175 - 220	180 - 215	175 - 245	180 - 225	155 - 210	165 - 210	170 - 220
	(Over 5 Storeys incl. Underground Parking)	5 - 30 Storeys (Class B)	250 - 285	175 - 265	175 - 270	180 - 275	180 - 265	190 - 245	165 - 245	175 - 240	185 - 230
		5 - 30 Storeys (Class A)	270 - 340	220 - 280	220 - 290	225 - 285	210 - 315	210 - 260	195 - 280	195 - 260	215 - 260
		31 - 60 Storeys (Class A)	295 - 390	265 - 360	265 - 380	275 - 370	280 - 390	n/a - n/a	255 - 370	n/a - n/a	n/a - n/a
		Interior Fitout (Class B)	40 - 105	35 - 85	35 - 85	35 - 90	40 - 90	40 - 85	40 - 90	35 - 85	35 - 85
		Interior Fitout (Class A)	100 - 160	75 - 130	75 - 130	75 - 130	80 - 150	80 - 135	80 - 145	75 - 135	75 - 135
Ĭ.	RETAIL	Strip Plaza	105 - 155	100 - 145	105 - 150	105 - 150	105 - 170	115 - 160	95 - 160	100 - 150	110 - 160
8		Supermarket	170 - 220	150 - 200	160 - 205	150 - 205	145 - 200	150 - 180	120 - 170	125 - 190	135 - 180
₩		Big Box Store	160 - 220	150 - 200	160 - 205	155 - 205	135 - 190	145 - 170	115 - 170	135 - 175	135 - 180
COMMERCIAL		Enclosed Mall	215 - 300	200 - 270	205 - 280	205 - 275	200 - 280	195 - 245	185 - 250	185 - 255	190 - 245
Ŭ	HOTELS	Budget	175 - 225	150 - 190	155 - 200	155 - 195	145 - 185	150 - 195	135 - 195	160 - 200	150 - 190
		Suite Hotel	255 - 300	220 - 280	225 - 285	225 - 285	225 - 285	200 - 260	195 - 255	200 - 265	205 - 270
		4-Star Full-Service	260 - 340	235 - 285	240 - 290	245 - 295	235 - 300	225 - 285	205 - 275	220 - 280	230 - 285
		Premium for Luxury	85 - 160	90 - 140	90 - 140	95 - 140	85 - 140	85 - 140	85 - 140	60 - 95	65 - 95
	PARKING	Surface Parking	5 - 25	5 - 15	5 - 15	5 - 15	5 - 15	5 - 15	5 - 15	5 - 15	5 - 15
		Parking Garages - Free-Standing (Above-Grade)	90 - 125	70 - 90	75 - 95	75 - 95	70 - 105	75 - 95	55 - 90	95 - 115	100 - 130
		Parking Garages - Underground	100 - 145	80 - 135	85 - 135	80 - 130	95 - 170	105 - 150	75 - 130	100 - 150	125 - 155
4	INDUSTRIAL FACILITIES	Warehouse	85 - 130	80 - 105	80 - 110	85 - 115	70 - 100	80 - 100	60 - 95	100 - 130	95 - 125
		Urban Storage Facility	80 - 130	70 - 105	70 - 110	70 - 115	75 - 95	85 - 105	n/a - n/a	n/a - n/a	n/a - n/a
S		Data Centre - Tier III	560 - 925	460 - 900	460 - 925	470 - 915	525 - 1,000	510 - 880	495 - 865	n/a - n/a	n/a - n/a
		Pharmaceutical Lab	530 - 735	390 - 600	390 - 610	400 - 595	445 - 705	420 - 635	410 - 625	n/a - n/a	n/a - n/a
INDUSTRIAL		Manufacturing Facility	285 - 370	230 - 315	235 - 330	240 - 320	260 - 340	255 - 330	240 - 320	250 - 325	250 - 325

11 | Canadian Cost Guide 2018 altusgroup.com

PUBLIC SECTOR:

WESTERN CANADA

EASTERN CANADA

	BUILDING TYPE	\$/Sq. Ft.	Vancouver	Calgary	Edmonton	Winnipeg	GTA	Ottawa/Gatineau	Montreal	Halifax	St. John's
INSTITUTIONAL	EDUCATIONAL BUILDINGS	Elementary School Secondary School Private School	210 - 250 230 - 285 225 - 350	175 - 240 210 - 270 190 - 305	180 - 250 215 - 285 195 - 320	185 - 245 220 - 275 200 - 310	170 - 225 195 - 265 195 - 315	190 - 225 220 - 255 235 - 290	160 - 195 175 - 220 180 - 290	230 - 275 265 - 300 295 - 350	240 - 285 275 - 315 295 - 350
		Universities & Colleges - Teaching, Lecture Hall Bldg. Universities & Colleges - Laboratories (Level 1 and 2) Universities & Colleges - Student Residence	375 - 495 490 - 625 210 - 330	305 - 410 475 - 585 195 - 265	310 - 425 485 - 615 200 - 280	320-415 500-600 205-275	350 - 500 470 - 680 170 - 265	300 - 400 450 - 600 175 - 230	305 - 395 435 - 560 165 - 245	295 - 365 385 - 500 185 - 260	300 - 375 415 - 575 185 - 260
=	HEALTH CARE	General Hospital/Acute Care Medical Clinic/Treatment Centre	600-815 330-480	495 - 675 270 - 405	495 - 710 270 - 425	510-695 275-415	550 - 745 290 - 420	545 - 720 290 - 410	495 - 720 275 - 410	540 - 750 305 - 450	530 - 720 315 - 475
CIVIC	TRANSPORTATION BUILDINGS	Regional Airport Terminal International Airport Terminal Bus Terminal/Garage	315 - 410 650 - 820 275 - 350	290 - 360 540 - 715 235 - 290	295 - 380 550 - 750 240 - 300	300 - 370 565 - 730 245 - 290	315 - 395 575 - 730 245 - 330	275 - 350 550 - 690 240 - 320	255 - 330 535 - 655 230 - 290	290 - 375 565 - 710 245 - 320	290 - 400 575 - 700 245 - 320
	GOVERNMENT BUILDINGS	Fire/EMS Station Police Station - Local Detachment Police Station - Regional Headquarters Court House Operations Centre Penitentiary Municipal Office Library	315 - 450 290 - 350 330 - 475 400 - 525 325 - 475 345 - 410 215 - 275 300 - 425	250 - 360 240 - 275 280 - 345 350 - 450 250 - 345 340 - 400 245 - 315 310 - 380	255 - 370 245 - 290 285 - 355 360 - 470 255 - 355 350 - 420 250 - 325 315 - 400	260-360 250-285 290-350 370-460 265-350 360-410 255-320 325-390	235 - 315 270 - 325 275 - 340 400 - 550 230 - 315 325 - 430 195 - 260 275 - 425	235 - 310 260 - 330 275 - 345 370 - 455 260 - 325 315 - 410 220 - 275 280 - 350	230 - 295 255 - 305 255 - 325 355 - 450 230 - 285 295 - 370 185 - 255 230 - 360	250 - 315 285 - 335 295 - 350 365 - 450 245 - 365 380 - 525 195 - 260 235 - 350	290 - 380 285 - 375 300 - 400 375 - 475 285 - 385 425 - 525 210 - 280 250 - 350
	RECREATION/ENTERTAINMENT BUILDINGS	Ice Arena Community Aquatic Facility Multi-Use Recreational Centre Casino Facility Performing Arts Building Museum/Gallery	240 - 350 380 - 465 260 - 390 360 - 600 450 - 565 425 - 590	185 - 250 300 - 380 220 - 285 355 - 585 415 - 525 360 - 500	190 - 255 305 - 400 225 - 300 360 - 615 420 - 550 360 - 525	195-255 310-390 230-295 370-600 430-535 370-515	195 - 255 365 - 470 210 - 315 450 - 750 395 - 650 370 - 550	170 - 220 320 - 400 240 - 320 440 - 700 390 - 500 380 - 490	160 - 255 305 - 410 205 - 285 400 - 660 375 - 495 360 - 485	190 - 240 340 - 430 200 - 310 365 - 575 380 - 490 355 - 490	180 - 265 340 - 430 200 - 310 n/a - n/a 385 - 490 350 - 490

PRIVATE & PUBLIC SECTOR: WESTERN CANADA

EASTERN CANADA

	BUILDING TYPE	\$/Sq. Ft.	Vancouver	Calgary	Edmonton	Winnipeg	GTA	Ottawa/Gatineau	Mo
SITE SERVICING	SITE SERVICING	Local Roads - 8m road width (per metre) Arterial Roads - 9m road width (per metre) Arterial Roads - 12m road width (per metre) Private Roads - 6m road width (per metre) Residential Row Townhouses (per unit) Industrial (per acre) Commercial (per acre)		2,500 - 3,300 2,700 - 4,000 3,400 - 4,400 2,100 - 2,800 18,200 - 27,000 114,100 - 185,100 152,500 - 270,400				3,000 - 3,900 3,100 - 4,400 4,000 - 4,800 2,400 - 3,200 22,000 - 30,000 0 134,000 - 208,000 0 183,000 - 310,000	.,

3,200 - 3,900	3,000 - 3,900	2,800 - 3,600	2,800 - 3,600	3,100 - 3,800
3 300 4 500	3 100 4 400	3,000, 4,300	2,000 4,000	3 300 4 300
3,300 - 4,500	3,100 - 4,400	3,000 - 4,300	3,000 - 4,000	3,200 - 4,200
4,100 - 4,900	4,000 - 4,800	3,800 - 4,700	4,000 - 4,700	4,100 - 4,600
4,100-4,500	4,000 - 4,000	3,800 - 4,700	4,000 - 4,700	4,100 - 4,000
2,500 - 3,300	2,400 - 3,200	2,300 - 3,000	2,400 - 2,900	2,500 - 3,000
20,500 - 30,500	22,000 - 30,000	19,500 - 28,100	18,200 - 25,800	22,000 - 30,000
138,000 - 212,000	134,000 - 208,000	125,000 - 192,500	116,200 - 185,400	140,000 - 200,000
107 000 313 000	102 000 210 000	160 000 201 000	161 600 357 500	180,000 - 280,000
187,000 - 313,000	165,000 - 510,000	100,000 - 201,000	161,600 - 237,300	180,000 - 280,000

12 | Canadian Cost Guide 2018 altusgroup.com

ALTUS GROUP CANADIAN COST INDEX

British Columbia (Indexed to Vancouver) 1. Victoria 2. Vancouver 3. Whistler 4. Southern Interior 5. Northern Interior Western/Prairies	108 100 115 95 115	 Niagara Peninsula Barrie Toronto: Downtown Core GTA Eastern (Kingston, Cornwall) Ottawa (see data table) North (Sudbury, Thunder Bay, TransCanada Corridor) 	104 105 115 100 110 NA
 (Indexed to Calgary) Calgary Edmonton (see data table) Regina/Saskatoon Winnipeg (see data table) 	100 NA 102 NA	Quebec (Indexed to Montreal 1. Montreal 2. Quebec City	100 98
Ontario (Indexed to GTA) 1. Southwestern Ontario: Windsor London Tri-City (Cambridge, Kitchener, Waterloo) 2. Hamilton and Surrounding Areas	110 98 99 104	Atlantic/Maritimes (Indexed to Halifax) 1. Halifax 2. St. John's, Newfoundland (see data table) Territories (Indexed to GTA) 1. Yellowknife 2. Iqaluit 3. Remote Communities	100 NA 170 240 275

2018 COST GUIDE BUILDING TYPE DESCRIPTIONS

General Notes

All costs exclude site development and premiums associated with signature architecture.







Residential

Condominiums/Apartments

Assume cast-in-place concrete structure for all condos unless otherwise noted. Hybrid construction could include any combination of alternate building structures, such as precast concrete and light gauge steel. The premium for high-quality finishes should be applied to any of the condominium/apartment categories.

Wood-Framed Residential

The floor area of the unfinished basement and garage should be excluded from the area used with the unit rate provided. Parking is excluded from all unit rates; however, the additional cost for one level of underground parking below the wood-framed condos is noted.

Seniors' Housing

Costs can fluctuate, depending on whether the facility is operated for a profit or is community based, the level of care, and the services provided to residents.

Commercial

Office Buildings

The costs assume base building construction only, including mechanical and electrical services, washrooms, and finishing of ground floor entrance lobby and elevator lobbies to upper floors. The cost of tenant partitioning and finishes, with the

exception of ceiling and column finishes, are excluded. The cost of finishing this space can fluctuate depending on the density of partitioning and the quality of finishes. Costs assume standalone buildings and are not representative of a component within a mixeduse building.

Retail

The costs given assume single-storey buildings with the exception of enclosed malls. The cost of providing parking facilities is excluded from the unit costs provided. The CRU space is considered shell. The public space is finished. Costs assume standalone buildings and are not representative of a component within a mixed-use building.

Hotels

The costs exclude any allowance for FF&E, as each operator has its own definition. The cost for a budget hotel assumes no restaurant or bar facilities and minimal meeting/ conference areas. Suite hotels assume a kitchenette. The costs of four-star full-service hotels include dining and conference facilities and special-use lounges. Premium for luxury should only be applied to the four-star full service hotel.

Parking

On-grade parking assumes an asphalt paved surface lot, including necessary curbs, line painting, storm servicing and pole lighting. Above-grade parking assumes open air structure. Below-grade parking assumes that temporary support to the excavated sides of the proposed garage is required, and that there are no extraordinary conditions (water, contaminated soil, close proximity to underground services, etc.). Extra deep parking garages (7+ levels) and garages with site restrictions should be assessed on an individual basis. The "efficiency" of garages (parking area/stall) is also an important cost variable.

Industrial

Industrial Facilities

Warehouse space is based on heated shell space, excluding mezzanine areas. A finished office component is included.

Urban storage facilities are based on multi-level facilities, which have site constraints.

Data Centres are based on suburban sites, and include access flooring and redundant heating and cooling systems. Active hardware is excluded.

Pharmaceutical laboratory costs would vary depending on the level of testing and manufacturing involved. FF&E is excluded from the unit costs.

Manufacturing facilities are based on open spaces with high structures to allow space for equipment. FF&E costs are excluded.







Institutional

Educational Buildings

The costs given exclude any allowance for FF&E.

Health Care

With more than 40 subcategories of space types available in hospitals, the mix of costs fluctuate depending on the type of facility being constructed, the mix of beds, clinics and surgeries, as well as the building configuration. Parking and FF&E are excluded.

Civic

Transportation Buildings

Regional airport terminals are typically single-storey facilities that have smaller gate and circulation capacity for local domestic flights and minimal amenities. International airport terminals are multilevel facilities with extensive amenity space for restaurants, retail stores, and have larger circulation space and gate capacity. Also included are spaces for customs

and immigration control. Costs for surface and/or parking garages, airside infrastructure, and equipment are excluded.

Bus garages are slab on grade, single-storey, long span steel structures which include vehicle maintenance facilities and a small administration area. FF&E including vehicle lifts are excluded. All buildings are based on suburban facilities with no site constraints. Any associated site work and parking are excluded from the unit costs. Costs assume a design standard equivalent to LEED Silver. Premiums associated with actual certification or Gold/ Platinum are excluded.

Government Buildings

Fire/EMS Stations exclude any costs associated with training buildings.

Local police detachments would include offices and facilities for police and civilian members with minimal interview rooms and holding cells. Regional police headquarters would include all the same plus additional interview rooms, holding cells, training space, and administration.

Courthouses include judicial chambers, administration offices, holding cells, and courtrooms.

Operations Centre costs are based on the main facility only, including maintenance, storage, and administration areas. Any outbuildings would be an additional cost.

The range of costs for penitentiaries would vary based on the level of security and size of facility.

Municipal offices would include administration space for all municipal departments, meeting, conference rooms, council chambers, cafeteria, daycare facility, and significant atrium space.

Library costs would vary depending on the size and if they are stand alone or part of a multiuse facility.

Recreation/Entertainment Buildings

Ice arenas would include single pad to four pad facilities with spectator seating; unit costs are based on steel structures.

Community aquatic facilities include single or multiple pools, minimal spectator seating, change room facilities and fitness areas; unit costs are based on conventionally framed

structures for the majority of the building, and glulam wood structure for the pool area.

Multi-use recreation centres could include any combination of fitness, gymnasium, daycare, community room, and administration space. Facilities with arena, pool, and multipurpose areas should be based on the costs for each component combined together.

Casino/gaming facilities are assumed to be single storey buildings containing gaming floor (slots and/or table games), restaurants, bars, entertainment, and retail areas. Costs include fit-out of the gaming floor, and exclude FF&E, slot machines/tables, and security system.

Recreation/Entertainment Buildings, Continued

Performing arts building unit costs would vary depending on the size and function of the facility. Acoustical treatment, theatre lighting, stage, and seating requirements would all impact the cost.

Museum and gallery costs vary depending on the purpose of the space; humidity and temperature control, redundant systems, and fire prevention would affect the costs.

Site Servicing

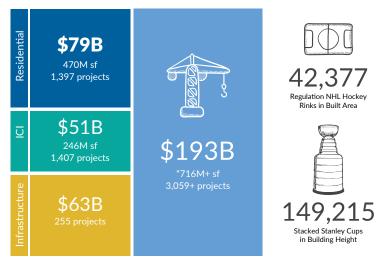
The rates for residential site servicing are based on costs per centre line of road and allow for underground storm, sewer, water and electrical services and street lighting, earthworks, curbs, asphalt roadways and sidewalks. Items such as berms, retaining walls, noise barrier fences, entrance features, storm ponds, landscaping and external services are excluded. The higher end of the specified range should be used for municipalities, which require crusher run limestone in lieu of granular materials for the base road construction and/or where curb or road sub drains are required. Arterial road costs may be partially recoverable from the local municipality or region. The rates for townhouse servicing are provided on a per unit basis. The rates for industrial and commercial site servicing are provided on a per acre basis.

Excludes any requirement for oversizing of services for future development.

ABOUT OUR COST & PROJECT MANAGEMENT GROUP

We are the trusted, independent source of construction cost and project management. Our skilled professionals provide expertise as well as access to the unparalleled benchmarking data and cutting-edge software that empowers effective project delivery across all asset types.

Our database consists of over 3,000 projects and counting...



*All values measured in current dollars

We can strategically manage project contracts and implement detailed financial and project plans with key stakeholders to keep every project on track and on budget.

What we do for clients

- Analyze key performance metrics
- Residential and parking efficiency analysis
- Quickly & easily find comparable projects based on location and building attributes
- · Predict site conditions based on knowledge of nearby projects
- Benchmark construction costs
- Benchmark soft costs
- Track escalation trends based on actual trade contracts
- Analyze costs based on building configuration (# of storevs, typical floor plate, # of units, size of units, location etc.)
- Construction efficiency analysis (ratios of concrete, rebar, formwork and cladding)
- Provide industry-leading informed advisory services by linking our data, 3D estimating system and ARGUS Software.

Our Team

In Canada, our Cost and Project Management team is made up of approximately 160 staff in offices across the country. Our knowledge and experience across all asset types ensures that our services are tailored to each project, delivering dependable, accurate, and valuable independent advice. To talk about your project, contact your local Altus advisor or call us at (416) 641 9500 or cost@altusgroup.com



Michael Commons President

British Columbia

Chris Mullins, Senior Director

Ruta Praulina, Director

Alberta & Manitoba

Stuart Boyce, Director

David Crane, Senior Director

Jack McGowan, Senior Director

Quebec & Atlantic Canada

Sergio Callocchia, Director Grant Mercer, Director Tammy Stockley, Associate

Ontario

Colin Doran, Executive Vice-President

Alanna Boucher, Director

Marlon Bray, Senior Director

Alison Castellano, Director

Alex Chan. Director

Tom Curtin Director

Ron Fernandez Senior Director

Peter Grigg, Director

Paul Hughes, Senior Director

Dan Klitzke, Director

David Lai, Director

David Minor, Senior Advisor

David Schoonjans, Senior Director

David Sommerville, Senior Director

Koover Vohra, Director

Mel Yungblut, Director

A special thanks to all of our contributors, including **Peter Norman**, Vice-President and Chief Economist and **John Galluzzo**, Senior Director from our Research, Advisory and Valuations Group, as well as **Matthew Boukall**, Senior Director from our Data Solutions team.





Altus Group is a leading provider of independent advisory services, software and data solutions to the global commercial real estate industry. Our businesses, Altus Analytics and Altus Expert Services, reflect decades of experience, a range of expertise, and technology-enabled capabilities. Our solutions empower clients to analyze, gain market insight and recognize value on their real estate investments.

Headquartered in Canada, we have approximately 2,500 employees around the world, with operations in North America, Europe and Asia Pacific. Our clients include some of the world's largest real estate industry participants across a variety of sectors. Altus Group pays a quarterly dividend of \$0.15 per share and our shares are traded on the TSX under the symbol AIF.

This publication, or any part thereof, may not be reproduced or transmitted in any form, by any means, without the express written permission of Altus Group Limited in each specific instance.

Altus Group Limited makes no representation about the accuracy, completeness or suitability of the material represented herein for the particular purpose of any reader.

The 2018 Canadian Cost Guide was published in January 2018.

canadian cost guide 2018

For more information: altusgroup.com cost@altusgroup.com (416) 641-9500